



**Simply The Best In The Business!**  
**For Additional Information Call: 937-224-8888**

---

**L'Auberge**

We can recommend Chemical Management without hesitation. Their products, prices and service are far better than we ever expected. Our costs were lowered over 40% from our previous supplier, EcoLab. We've called for service in the late evening and have always been impressed with the quick response time.

**Presidential Banquet Center**

We've had Chemical Management as a supplier since 1986. They've always been very prompt with their service and the dish machine is an area of our business that we never worry about. Every time we've needed help, they've been there. It's also worth mentioning that our costs have never increased in 18 years. As they continue to grow, they've passed on any discounts they receive directly to us. Utilizing their products and service is a decision we've never regretted.

**The Barnsider**

This company is fantastic. We've called them at 7:00 on a Friday night, with a burnt motor on our dish machine. By 8:00 they'd installed a new motor and had us up and running. Our results improved immediately after using their products and our costs were nearly 60% less than EcoLab.

**Cest Tout**

Opening a new restaurant is always difficult. After using Chemical Management at L'Auberge, I knew they are the right choice for my new venture. They're always there when you need them and their costs are always lower than any competitor's quotes.

**Premier Health Care**

We have Chemical Management in all 6 of our facilities and they've been tremendous. When they initially told us we would save money over EcoLab we took the "wait and see" approach. Much to our surprise, we've saved over 30% and have dramatically improved our results and service. Their service is second to none and something we've grown to appreciate and depend on. Kitchen and Laundry chemicals are 2 areas where we have no worries whatsoever. We highly recommend Chemical Management.

**Lincoln Park Grille**

Chemical Management has made a dramatic difference in our service, results and costs. After using EcoLab for numerous years, we were happily surprised with the difference. There's no doubt in our minds that Chemical Management will continue to dominate the local market.





### **Sycamore Creek Country Club**

Image is everything when operating a Country Club. For years we struggled with poor results from our EcoLab products. Within 3 days of using Chemical Management's products, our results were being complemented by members. Best of all, our costs dropped over 30%. Highest Recommendation!

### **Grub Steak**

We use to change chemical suppliers every 2 years because we never found one to be much different from the other. We've used EcoLab, Domore, DuBois and many others. Things changed when we started using Chemical Management in 1995. Their service has been remarkable and we've never had a price increase in 9 years. They've always gone out of their way to help us.

### **The Oakwood Club**

Our costs are lower than they were with several other companies. Chemical Management's service is prompt and their dependability is outstanding. We're 100% satisfied.

### **Hickory on Brown**

These guys are great. I've called in the late evening, more times than I can remember. I don't think it's ever taken more than 30 minutes for them to show up and resolve my equipment problems. The 30% savings over DuBois / Diversey is also appreciated.

### **Caffe' Anticoli**

What a difference this small, local company has made in our restaurants. We've saved over 50% and our service has improved. We didn't realize how much we were paying with EcoLab until we switched suppliers. We'd highly recommend Chemical Management to anyone. You'll be impressed.

### **Riverside**

We've tried numerous chemical suppliers over the years. Every company from EcoLab to Diversey. Our costs are lower and service is better with Chemical Management. Highly, highly recommended.

### **Shiloh Springs Care Center**

When we opened our facility in 1991 we used Chemical Management as our chemical supplier. In 1995 we gave EcoLab an opportunity to have our business. Our costs immediately doubled and our results declined. Needless to say, we switched back to Chemical Management and are completely satisfied.

***We have numerous other referrals available upon request.***



# CHEMICAL MANAGEMENT

## *Simply The Best In The Business!*

**Chemical Management** has been in business since 1986. We specialize in chemical and service needs for Restaurants, Nursing Homes and the Hospitality Industry. We've found our niche in the chemical marketplace by providing **better service and lower prices than all of our competitors.** By manufacturing, packaging and delivering our own products, we're able to eliminate all middlemen and distributors. The end result: We can provide you "much, much more for less." We have an extensive list of references in this area that we'd encourage you to call at your convenience.

**Service:** **Our service eclipses all of our competitors!** We understand that excellent, prompt service is essential to meet your needs, and we take this responsibility very seriously. All of our customers are scheduled for routine, preventative maintenance on a regular basis and we're available for emergency service 24 hours a day, 7 days a week. There's no additional charge for our service and you can be confident that we're extremely dependable. In most instances, **we're actually at your facility in less than 90 minutes** after receiving your call. Even on weekends.

**Guaranteed Savings:** Not only does Chemical Management eliminate or reduce your repair bills, we also **guarantee you will save at least 15%** over your current supplier on dispenser controlled products. If, for whatever reason, you don't save 15% we will immediately issue a Rebate Check to cover the difference, no questions asked! It's not uncommon for someone to inquire as to why we're so confident we can save each and every customer money. The answer is simple. Chemical Management is the only local company that actually manufactures, packages, delivers and services our own customers. There are no middlemen whatsoever, and we pass the savings directly to you. Lower costs for us mean lower costs and larger savings for you. And we guarantee that in writing!

**Products:** We manufacture numerous products that are formulated specifically for Institutional and Industrial applications. All of our products are made from the highest-grade surfactants, alkalis, silicates, polymers and hydrotopes. Other than packaging and price, it is difficult to distinguish between our products and those of our competitors.

**Equipment:** We provide and maintain computerized dispensing equipment for our customers at no charge. Chemical Management uses "Knight" dispensers that have a reputation for accuracy and dependability. Once installed, your employees only duty is to change empty containers. However, in laundry applications, employees will be able to choose from 8 different formulas that are programmed specifically to coincide with the items that are being washed. This feature saves a facility money as well as insures quality results every time.

**Equipment Leasing:** Many of our customers would like to purchase new equipment, but just don't have the available cash that's needed. We offer financing that rivals most banks and leasing companies.

**We can obtain large discounts for you from the following equipment manufacturers:**

Hobart, Hatco, Knight Equipment, American Dish Service, CMA and many others.



# CHEMICAL MANAGEMENT

## DISH MACHINE SERVICE PROGRAM

Chemical Management has created a Service Program that provides quality warewashing products with excellent results at a reasonable cost while still providing a service level that eclipses our competitors.

You'll soon discover that you can truly depend on us to be there when needed.

### OUR SERVICE PROGRAM OFFERS:

**1. Initial Service:** At first, we will service your account once a week. After we've trained your employees and the chemical calibrations are "fine tuned," we'll service on an every other week basis. During this time frame we will learn your usage patterns, employee habits and areas of concern.

**2. Routine Service:** After our initial set-up and training period, we'll schedule you for regular preventative maintenance visits. These visits include using a 30 point check list to service your equipment. By being thorough, we can insure your equipment is operating efficiently and providing the results you expect.

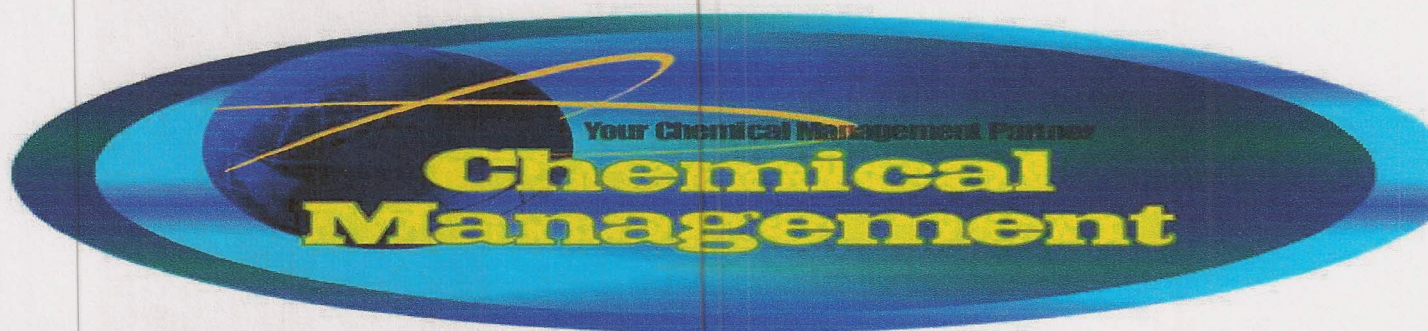
**3. Emergency Service:** We're on call 24 hours per day, 7 days per week at no charge. Let's face it, if your equipment breaks down on Friday night, you need it fixed Friday night, not Saturday, Sunday or Monday. You can depend on us. Our service vehicles are equipped with numerous parts to get you up and going immediately. And remember, **if we can't fix it, we'll pay somebody who can.** You'll never have to worry about another repair bill.

**4. Training:** One of the key ingredients to good results is properly trained employees. We'll take the time to train your employees to do their job properly and efficiently. We're also available for In-services that keep your establishment in compliance with all State and Local Regulations.

**5. Equipment:** Chemical Management only uses modern, state of the art equipment to dispense our products. Although this equipment is very expensive, we'll provide and maintain it free of charge. Our service vehicles also carry every part necessary to maintain our equipment. If it can't be fixed, we'll switch it out and have you running in no time.

**6. Quarterly Consumption Reports:** At your request, we'll also provide a complete list of the products you've used and the costs for each product. By doing so, we can identify areas of abuse and/or waste and help reduce your costs even further.





**Employee Training:** We provide our customers with extensive employee training at no charge. As our customer, you can be assured that your employees will be aware of proper procedures to satisfy the local Health Departments and State Health Officials. Need help during an inspection? Just call. We will immediately respond and can often times help with answering questions concerning procedures and assure Health Officials that your establishment is in compliance.

**Water Softeners:** Because water conditions play such an important role in costs and results, Chemical Management has discounted rates with several local companies to help you with water softeners and salt. We'll be glad to help you lower your equipment and salt expenditures.

**Risk Free Trial:** In today's competitive world all businesses are interested in saving money and increasing service, but it's not unusual to be cautious. For this reason, **we ask for only 60 days.** If we don't perform as promised, switch back to your previous supplier and owe us nothing. We look forward to working with you and showing you the difference Chemical Management can make.

## ***The Bottom Line:***

Businesses today face the continual struggle of rising costs and decreasing profit margins. Remaining profitable requires finding suppliers who can provide "much, much more for less."

### **Chemical Management Can Help Your Business:**

**(1) Increase Service!    (2) Achieve Excellent Results    (3) Lower Your Cost!**

**Guaranteed In Writing!**





## Kitchen Product Information

**Crystal Clean Plus - Dish Machine Detergent** is a highly concentrated, chlorinated, liquid detergent that's ideal for high soil level warewashing in adverse water conditions. Our special blend of water conditioners, alkalis, polymers and sodium hypochlorite give Crystal Clean Plus an edge in conditions that are less than perfect. Titration levels vary depending on ware conditions, temperatures and soil level. Depending on these conditions, titration levels of .10- .35 are recommended for best results.

**Challenger - Dish Machine Detergent** is a non-chlorinated, aqueous solution of alkalis, phosphates, silicates and water conditioners with excellent soil removal qualities. Depending on water conditions, Challenger is an economical product with numerous advantages for institutional applications. Titration levels are effective as low as .07- .18 in most facilities. Challenger is also very effective in low temperature dish machines and actually combines with low temperature sanitizers to enhance performance.

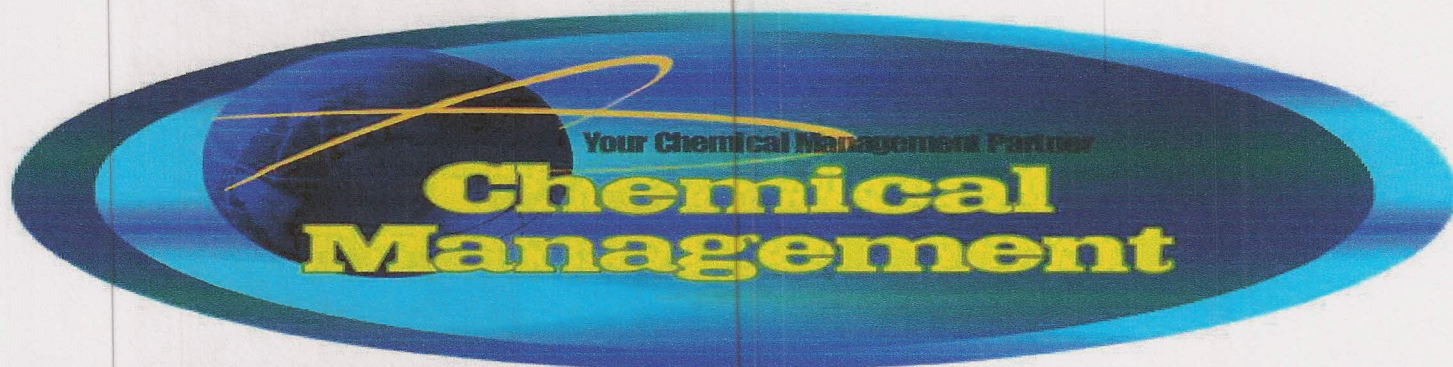
**Target - Dish Machine Detergent** is an encapsulated, concentrated product that performs as well and lasts as long as solid detergents. Sodium hydroxide, sodium tripolyphosphate and sodium silicate give Target an advantage when water conditions and soil levels are extreme. This product is now available in liquid form for those who prefer liquids. Titration levels of .10- .35 are recommended for optimal results.

**Low Temp - Dish Machine Detergent** is a concentrated formulation of sodium hydroxide and sodium silicate for use specifically in "Low Temp" dish machines. This product is economical to use and has excellent grease cutting properties that are often lacking in low-temp products. Titration levels of .10- .35 are recommended for best results.

**Omni Rinse Clear - Final Rinse Additive** is a highly concentrated, polymer based product that aids in the reduction of surface tension on items processed through commercial dish machines. The reduction of surface tension accelerates drying and prevents water spots from forming. The incorporation of phosphoric acid helps prevent lime deposits from building up on stemware and internal machine parts.

**Spot Free - Final Rinse Additive** is a quality, polymer based product that also aids in the reduction of surface tension on items processed through commercial dish machines. Chemical characteristics are similar to those of Omni Rinse Clear, with the exception of phosphoric acid. Spot Free is ideally suited for applications where there are no adverse water conditions and dissolved solids in the water supply are within NSA guidelines.





**Spot Free Red - Final Rinse Additive** is our highest quality rinse additive to be used only when water conditions are extremely poor. The combination of highly effective polymers, isopropyl alcohol and sodium xylene sulfonate are uniquely capable of handling water conditions in rural areas where TDS (total dissolved solids) are difficult to manage. Titration levels of 15-33 milliliters per gallon are effective in reducing surface tension and providing desired results.

**Low Temp Sanitizer** - is an E.P.A. approved sanitizer for use in Low Temperature dish machine sanitation. Chlorine levels of 50-100 parts per million are easily achieved and maintained with the use of a calibrated dispensing pump. This product is also ideal for 3 compartment sink sanitizing.

**Fast Foam - Pot & Pan Detergent** is a concentrated, golden amber, blend of surfactants and conditioners that are ideally suited for cleaning institutional pots and pans. Recommended usage is 8 ounces of product in 15 gallons of fresh, hot water. Fast Foam is capable of removing many baked on soils and carbon without being harsh on hands.

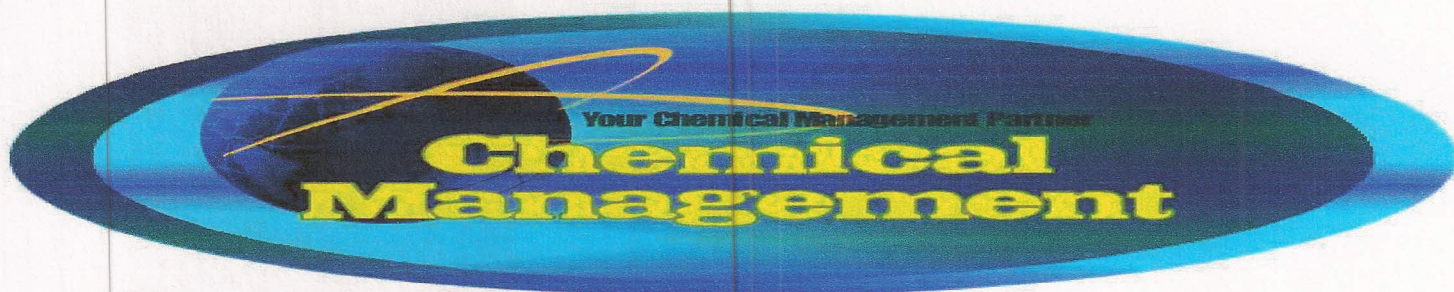
**Quick Clean - Pot & Pan Detergent** is a premium blend detergent for institutional usage where water conditions are less than desirable. In applications where there is a lack of soft water, Quick Clean incorporates water conditioners to aid in the easy removal of soil, including baked on carbon. Usage ranges of 4 to 6 ounces of product in 15 gallons of fresh, hot water are adequate. Quick Clean also has the added advantage of coconut oil which helps dissolve and suspend grease while being gentle on hands.

**Silva Shine - Flatware Pre-soak** is a concentrated blend of potassium hydroxide, polymers, surfactants and sodium hypochlorite which eliminate protein build-up on flatware. After flatware is soaked for 15 minutes and properly run through a dish machine, it will be returned to its original, shiny appearance. The use of Silva Shine also insures that flatware dries spot-free and maintains a positive impression on guests. Your flatware will always look brand new.

**Scale Away - Lime Scale Remover** is a concentrated blend of phosphoric acids for use in the deliming of dish machines, coffee urns, steam tables and equipment. While being very effective at removing scale build-up, Scale Away is metal safe and will not etch or stain the softest metals, including aluminum. Dilution ratios will vary depending on the items to be cleaned and the accumulation of build-up.

**Mean Green - Heavy Duty Kitchen Degreaser** has a multitude of uses. Our unique blend of alkalis, glycol ether and surfactants make Mean Green effective on kitchen floors, equipment and heavily soiled fixtures. Mean Green can also be diluted for use on counter-tops and other general cleaning applications.





**Grease Release - Oven & Grill Cleaner** is very concentrated and impressively effective. When applied to baked-on carbon, you can literally observe it cut through and dissolve the build-up. For ovens and grills, it is recommended that the surface temperature be 250F. Apply undiluted product to the surface and let stand for 15 minutes. The dissolved soil can then be easily wiped with a cloth and the equipment rinsed with water for immediate use.

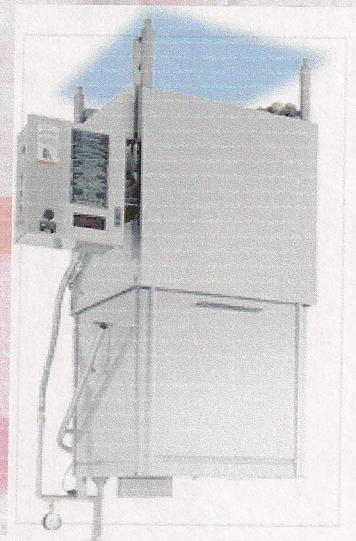
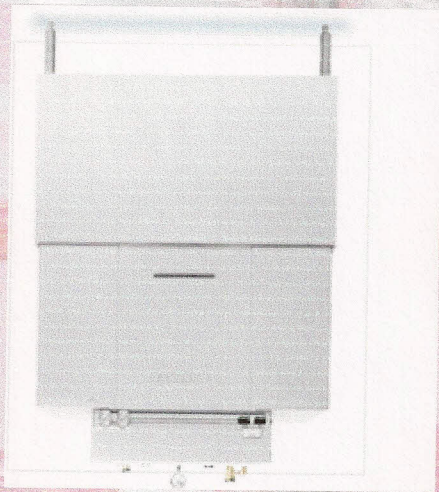
**Floor Foam - Kitchen Floor Cleaner** is a viscous, neutral pH cleaner that's ideally suited for hard to manage floors. A concentrated blend of grease cutters, surfactants and couplers, actually help raise the soil to the surface where it can be easily mopped away. Dilution ratios are effective at only 1 ounce of product per gallon of fresh, hot water. Floor Foam is also very effective in reducing the slickness on kitchen floors where employee injury is a primary concern.

**Simple Orange - General Purpose Cleaner** has a wide variety of uses. Our special blend of orange oil and surfactants are capable of removing common soils associated with Food Service establishments. An added advantage is the pleasant odor of oranges that is derived from the actual orange oil and not a perfume. Simple Orange is an excellent cleaner to use in public restrooms in place of aerosol fresheners.





*Ask us about our specials.*



*We sell/lease Dish Machines*





# Discount Price Schedule 1020

Effective Date: July 1st, 2007

PRODUCT	4 gal. case	5 gal. pail	15 gal. carboy	55 gal. drum
Challenger	\$56.40	\$64.80	\$174.90	N/A
Crystal Clean Plus	\$59.80	\$68.70	\$185.50	N/A
Target Extra H/D	\$68.90	\$79.20	\$213.50	N/A
Low Temp Detergent	\$50.80	\$58.40	\$157.70	N/A
Spot Free Rinse	\$71.55	\$82.20	\$222.40	N/A
Omni Rinse Clear	\$71.55	\$82.20	\$222.40	N/A
Spot Free Red H/D Rinse	\$82.40	\$94.70	\$269.00	N/A
Low Temp Sanitizer	\$23.65	\$29.20	\$83.40	N/A
Fast Foam Pot & Pan Detergent	\$36.80	\$42.30	\$111.40	\$375.85
Quick Clean Pot & Pan Detergent	\$41.10	\$47.25	\$127.00	\$412.05
Silva Shine Flatware Pre-Soak	\$36.35	\$37.70	N/A	N/A
Mean Green H/D Degreaser	\$34.65	\$39.80	\$107.40	\$339.00
Grease Release Oven & Grill	\$38.75	\$44.40	N/A	\$443.10
Floor Foam	\$49.30	\$56.65	\$152.90	\$390.85
Simple Orange	\$52.10	\$59.90	\$161.70	\$429.50
Free Flo Drain Relief	\$71.55	\$82.25	N/A	N/A
Scale Away	\$36.80	N/A	N/A	N/A
LAUNDRY PRODUCTS:				
Eliminator H/D Detergent	\$59.85	\$68.80	\$185.75	\$593.70
Emulsitech 99% active	\$117.20	\$134.70	\$365.70	\$1,250.25
Break Down Booster	\$51.60	\$59.30	\$160.10	\$444.00
Break Down H/D	\$57.00	\$67.10	\$181.20	\$529.60
Stainmaster	\$29.40	\$33.80	\$91.25	\$270.25
Oxy Bright	\$67.45	\$77.50	N/A	N/A
Soft / Sour Plus	\$51.40	\$67.25	\$159.25	N/A
Emulsitech Sprav	\$46.40	N/A	N/A	N/A
Rewash Kit	No Charge			






## **CHEMICAL MANAGEMENT**



Simply The Best In The Business!



**We've got what you want!**  
**Low Prices**  
**Great Products**  
**Fantastic Services**



1224 N Keowee Street <> Dayton Ohio 45404 <> Phone 937-224-8888

